

# Ryan R. Luft, MBA

1971 Blakers Blvd | Bluffton, SC 29909 | (269) 876-6550 | ryan@ryanluft.com | [www.ryanluft.com](http://www.ryanluft.com)

---

*After reaching my professional and financial goals in the group retiree insurance space, that chapter is being closed and a new one is being opened by making a career change to my real passion, information technology and security. Combining problem-solving and communication skills, in particular the ability to take a technical subject and explain it to someone with a low familiarity level, with an insatiable desire to learn and succeed, I will quickly become an asset to your organization.*

## Learning/Experience/Projects

### CERTIFICATIONS

CompTIA A+ (<https://www.credly.com/badges/87160bac-8c10-40cd-b8ca-73b9829da35b>)

CompTIA Network+ (expected Nov 2022)

### HOME NETWORK SETUP

Ubiquiti UniFi Stack (UDM-Pro, PoE 24 Switch, patch panel, U6-LR APs, 6-camera NVR and UPS); PC & Linux  
TRYHACKME.COM

## Skills

### TECHNICAL

Developing and improving on the following: knowledge of general networking hardware deployment, network and device configuration, Ethernet termination/punch-down, OS installation/configuration

### SOFT

Strong written and verbal communication, relationship building, time management, problem solving, customer service expert, client communication, team leadership, resourcefulness

## Education

MBA, Western Michigan University, Kalamazoo, MI

BBA Accounting, Western Michigan University, Kalamazoo, MI

## Professional Experience

BENISTAR ADMIN SERVICES, INC., BLUFFTON, SC

*Senior Underwriter, October 2019–present*

Job duties include managing a team responsible for approx. 95% of new business activity, nurturing relationships with key brokers who provide those new business opportunities, and pre-underwriting for group retiree medical and prescription drug benefits prior to obtaining proposals from carrier partners.

*Senior Account Executive, March 2017-October 2019*

Job duties included daily ongoing account management of group retiree medical and prescription drug benefit plans and building relationships with our clients to facilitate both increased retention and increased new business opportunities.

*Implementation Manager, September 2014-March 2017*

Job duties included the planning and designing of a group retiree medical and prescription drug benefit process, which would make the installation process as painless and seamless as possible for our clients.

*Account Manager, August 2011-September 2014*

Job duties included assisting with the ongoing daily account management and relationship management, manipulating census and data files into formats useful for analysis, and coordinating with carrier partners to solve client issues.